## Members,

Neal Feeken, TNC, has requested the following email be sent all council members regarding the direct support services budget line item contained in the three TNC proposals before the council: PA-03, PA-04, and FA-08.

Thanks, Heather

From: Neal Feeken [mailto:nfeeken@TNC.ORG] Sent: Wednesday, September 11, 2013 10:43 AM To: Bill Becker Cc: Heather Koop; Sandy Smith; Doug Shaw Subject: TNC DSS line item adjustment request

## Bill.

We appreciate the Council's desire to maximize the on-the-ground impact of the OHF and understand that many of the Council members are uncomfortable supporting full cost recovery on Direct Support Services for our Prairie Recovery, Northern Tallgrass, and SE MN Protection proposals. At the same time many of these same Council members acknowledge that DSS represent very real organizational costs and have expressed a willingness to support them at some level. As a means of compromise we would like to offer a reduction in our DSS line-item request by 50% across the board. While our cost basis continues to be calculated on our Federally negotiated rate on non-capital expenses, we will commit to privately raise half of those expenses through other sources. Overall, this will bring our DSS line item down to roughly a range of 1% - 4% of the overall project amounts requested.

Therefore, we formally request that our DSS budget line items be adjusted: Prairie Recovery- Original DSS: \$397,800; Modified DSS: \$198,900; Leverage DSS: \$198,800 Northern Tallgrass - Original DSS: \$78,700; Modified DSS: \$39,350; Leverage DSS: \$39,350 Southeast MN Protection – Original DSS: \$150,500; Modified DSS: \$75,250; Leverage DSS \$75,250

We would be grateful for your assistance in communicating our modified approach to the Council members. Please give me a call if you have any questions or would like to discuss. As always, thanks for your consideration and support.

Best regards, Neal Feeken, Rich Biske and Rich Johnson

## Neal Feeken

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